



Company presentation

August 2022





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Introduction

02

Long-term financials and
macroeconomic backdrop

03

Asset quality and funding plans

04

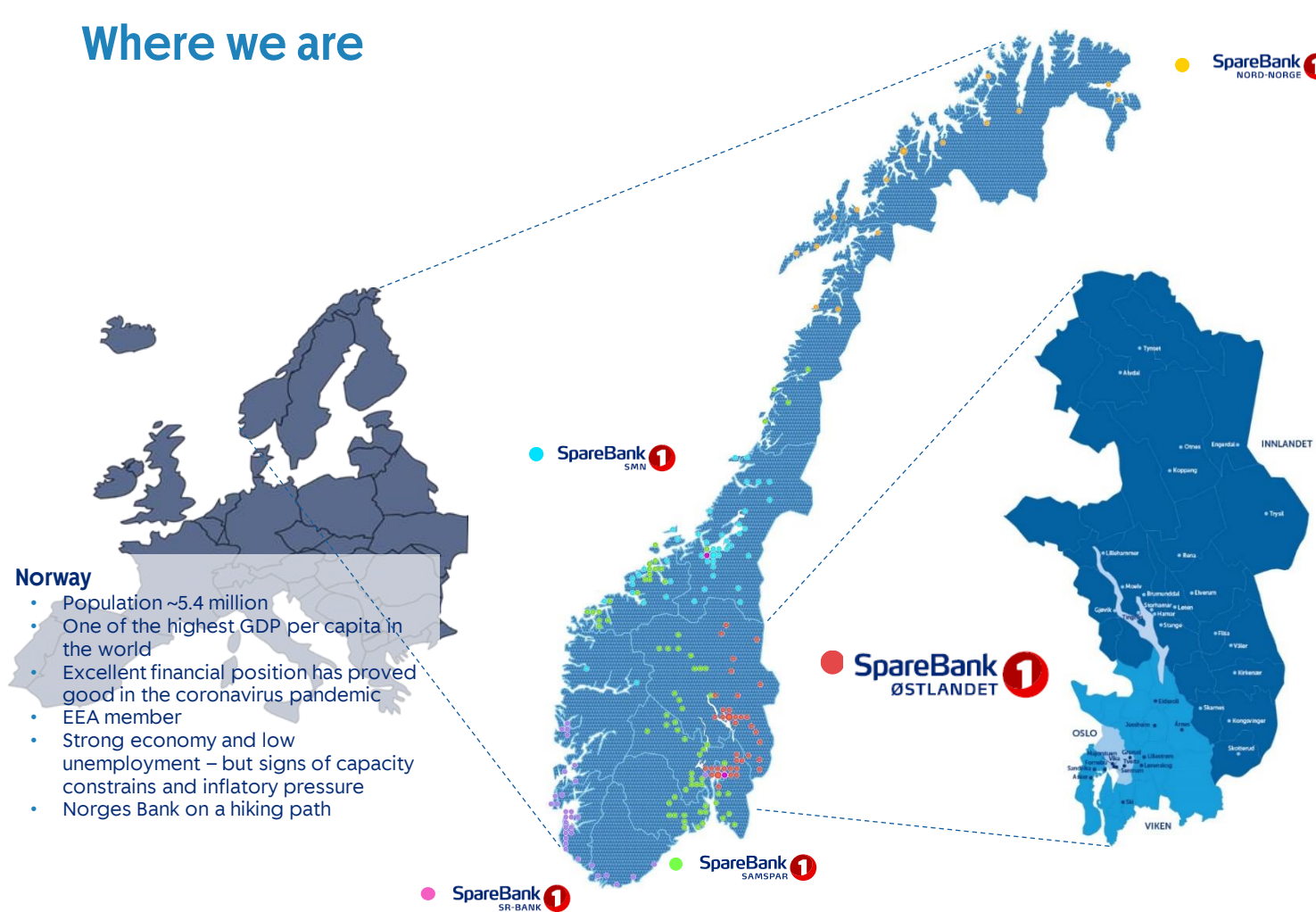
Highlights from 2Q 2022
Financial Accounts



The bank in brief

- Norway's fourth largest savings bank
- One of the best capitalised regional savings bank in Norway - CET1 18.0 %, capital adequacy ratio of 21.0 %, leverage ratio 7.1 %
- Low risk bank book with a 72.7 % retail share
- Diversified income stream
- Long history of solid returns and profits. Stable low loan losses over time
- Rated Aa3 (stable outlook) by Moody's. SNP rated A3 by Moody's
- Largest owner of SPABOL, the covered bond issuer of the SpareBank 1 Alliance
- Sustainalytics ESG Risk Rating 8.5 ("Negligible Risk"). MSCI ESG AA
- Green Bond framework established. CICERO Medium Green/Excellent

Where we are



Norway

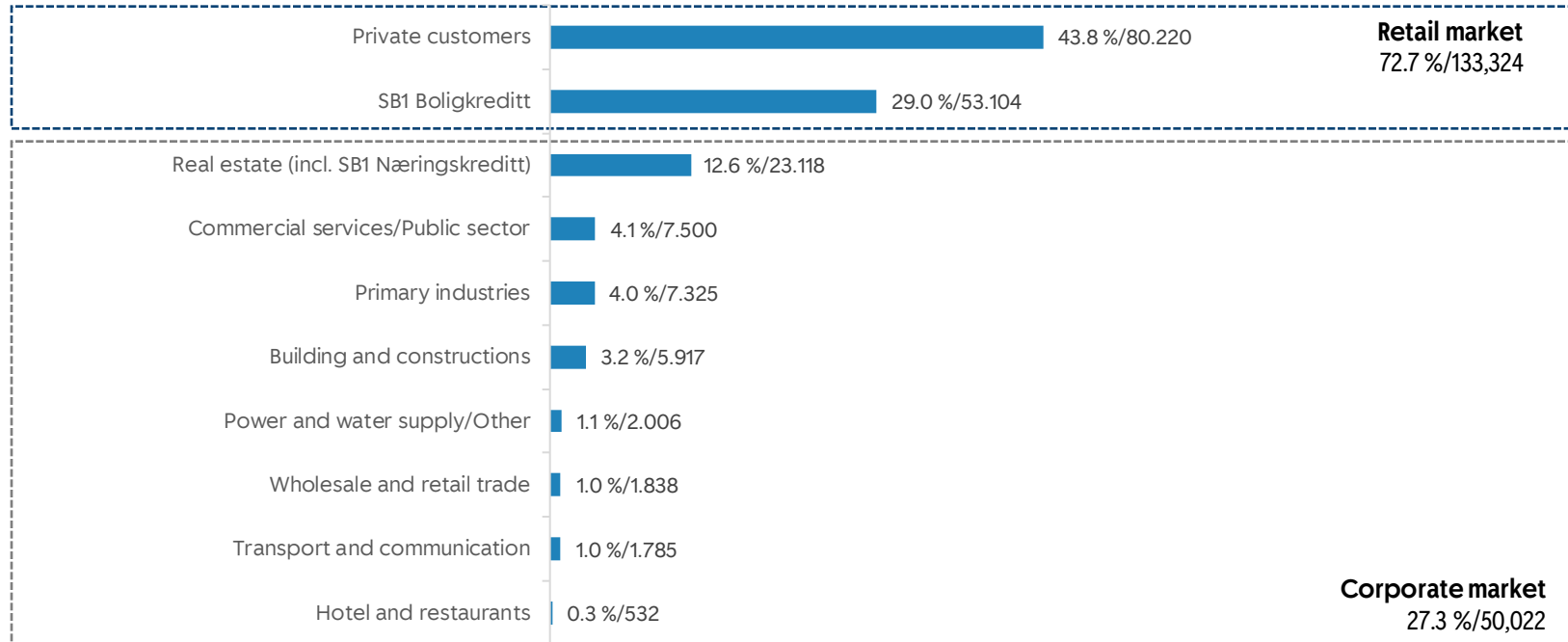
- Population ~5.4 million
- One of the highest GDP per capita in the world
- Excellent financial position has proved good in the coronavirus pandemic
- EEA member
- Strong economy and low unemployment – but signs of capacity constrains and inflationary pressure
- Norges Bank on a hiking path

SpareBank 1 Østlandet's home market: Inland and Capital regions

- Population 1.7 million
- The fastest growing region of Norway for both population and job creation
- Low unemployment, high economic activity, cyclically stable
- Market leader in the Inland region, challenger in the Capital region
- 391k customers
- Head office in Hamar

Portfolio overview: Cyclically stable loan portfolio

Lending to customers per sector (% and NOK million)



Diversified main activities

Several sources of income - parent bank, subsidiaries and other ownership interests

Operational divisions

	Retail Segment
	Corporate Segment
	Organisations & Capital Markets
	Administration & Support

Selected key subsidiaries

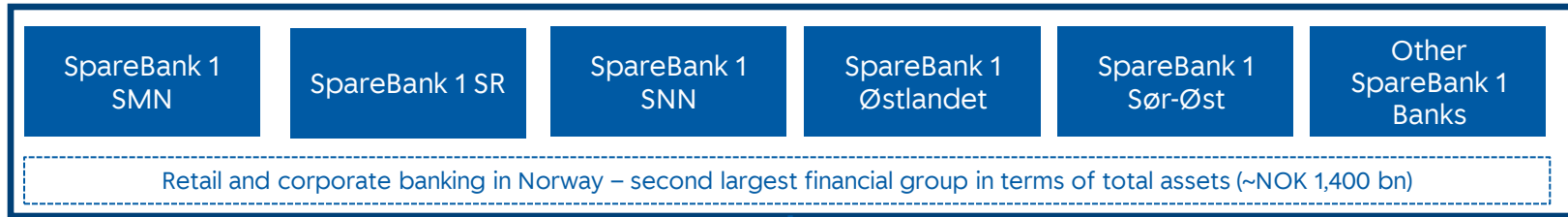
100%	EiendomsMegler 1 Innlandet AS Real estate agent
100%	EiendomsMegler 1 Oslo Akershus AS Real estate agent
95%	SpareBank 1 Finans Østlandet AS Financing/Leasing
~71%	SpareBank 1 Østlandet VIT AS Accounting/financial advisory

Selected other ownership interests

~25%	Totens Sparebank Savings bank
~24%	KOMM-IN AS Local venture capital
9.99 %	BN Bank ASA Commercial bank
100%	Youngstorget 5 AS Real estate SPV
100%	Vato AS Property management

Part of the SpareBank 1 Alliance

Provides operational and financial economies of scale as well as diversified product offering



SpareBank 1 Gruppen AS¹ (12.4 %)

Product companies

- Insurance, life and non-life
 - SpareBank 1 Forsikring
 - Fremtind Forsikring*
- Factoring
- Crowd funding



SpareBank 1 Utvikling DA (18.0 %)

Business operations and improvements, drives “economies of scale” for the banks**

- Real estate brokerage
 - EiendomsMegler 1 Norge
- Customer service
- Securities settlement



Key associated companies

- Covered bond companies
 - SpareBank 1 Boligkreditt (23.15 %)
 - SpareBank 1 Næringskreditt (14.35 %)
- Payment services
 - SpareBank 1 Betaling (Vipps) (18.20 %)
- Credit cards
 - SpareBank 1 Kreditt (19.09 %)
 - BN Bank (retail bank) (9.99 %)
- Asset Management
 - SpareBank 1 Forvaltning (5,24 %)



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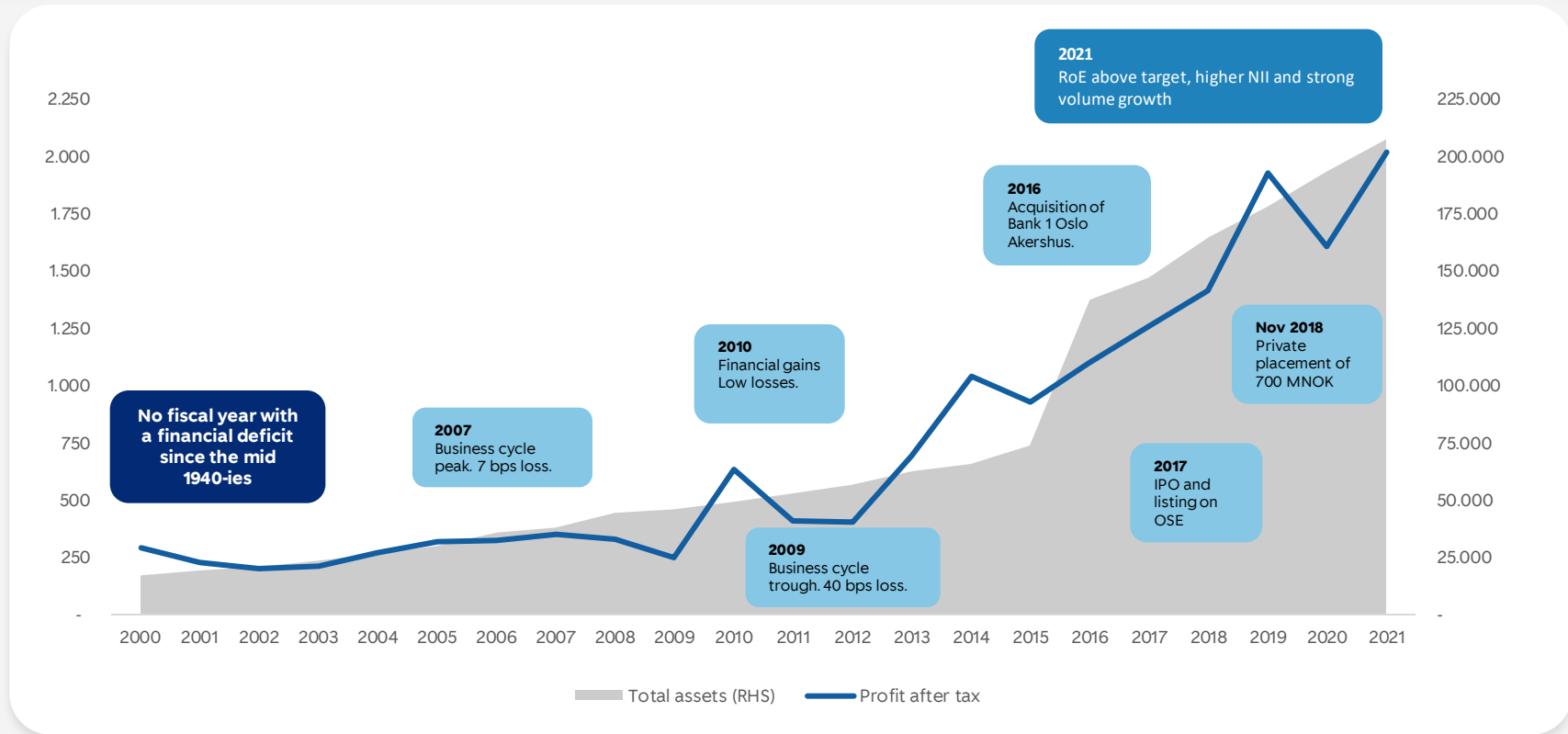
Asset quality and funding plans

04

Highlights from 1Q 2022
Financial Accounts

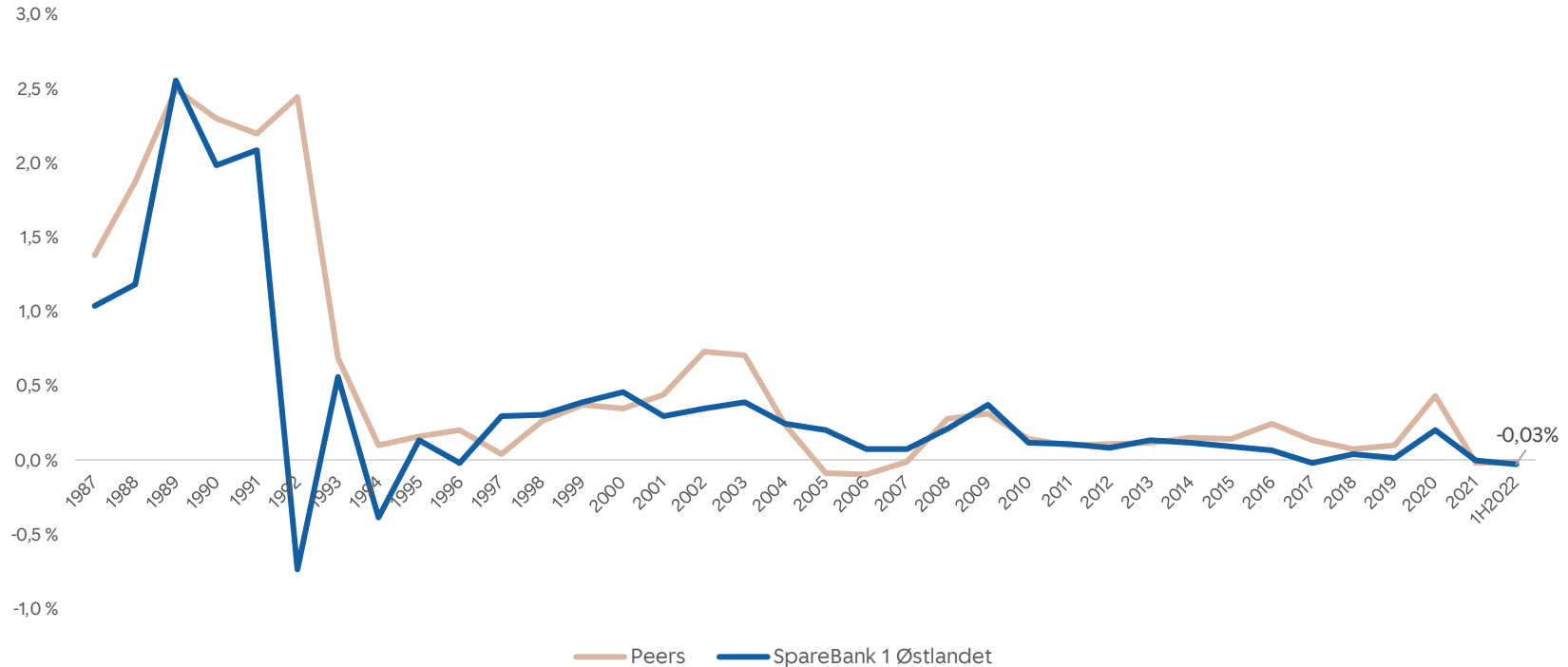
The Bank has a history of growth and increasing profits

Profit after tax and total assets*(NOK million)



Long history of low loan losses

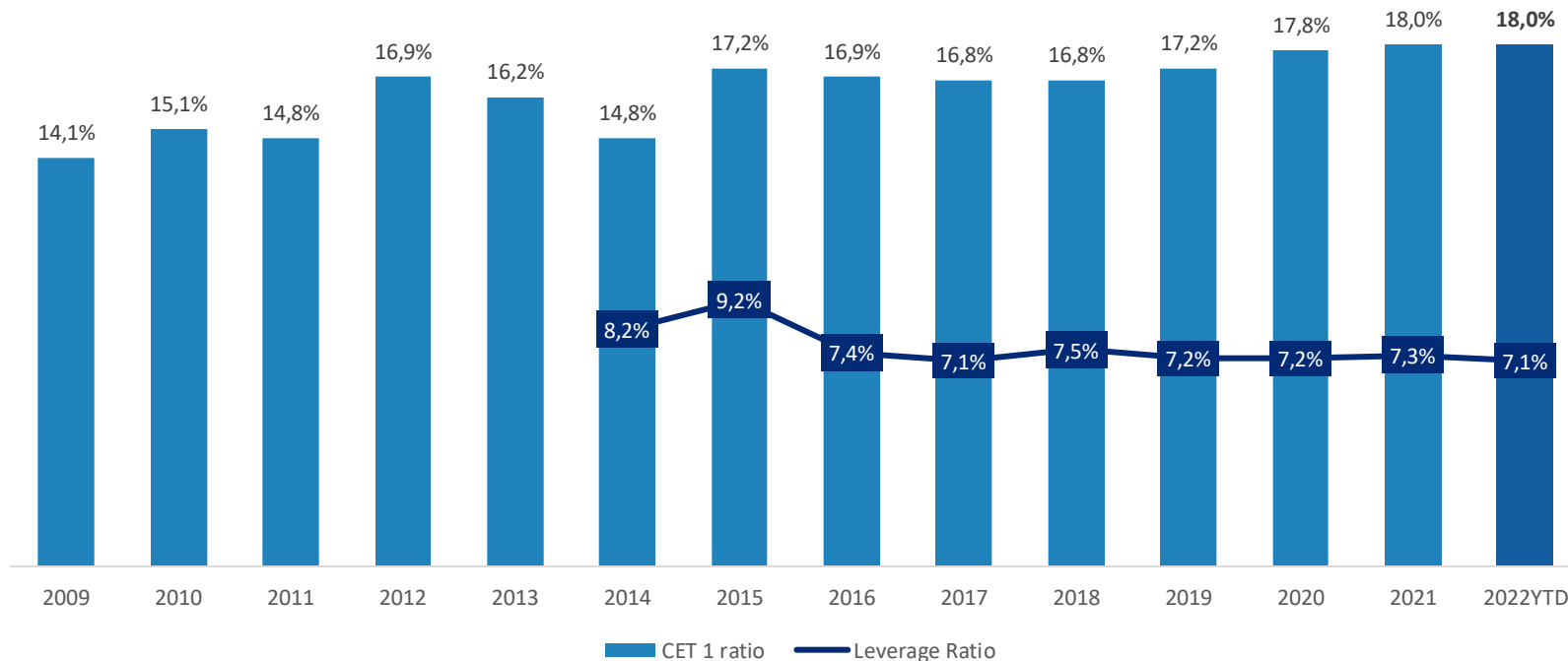
Impairments on loans as a percentage of gross loans*



Source: Bank reports and SpareBank 1 Markets 2Q 2022. Peers: NONG, SRBANK, MING, MORG, SVEG
(* Included loans transferred to covered bond companies)

High and stable capitalisation

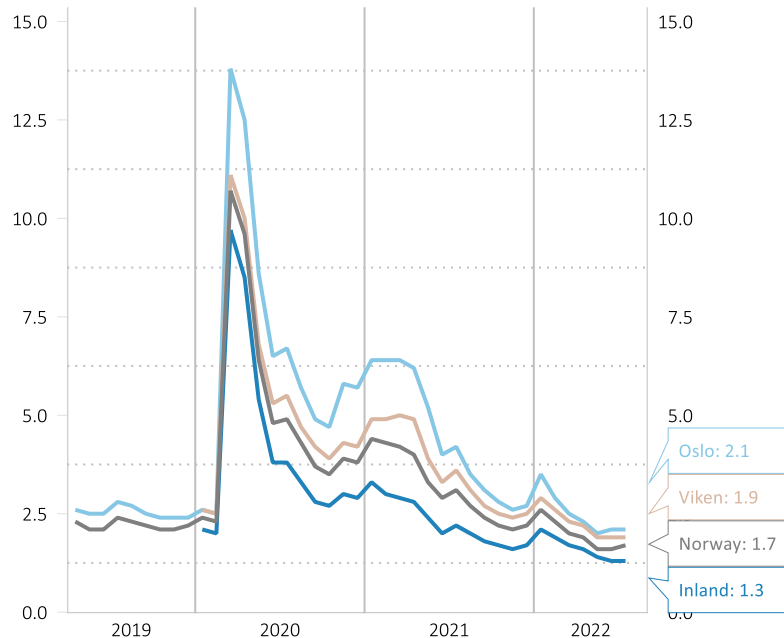
Common Equity Tier 1 ratio and Leverage Ratio (Group)



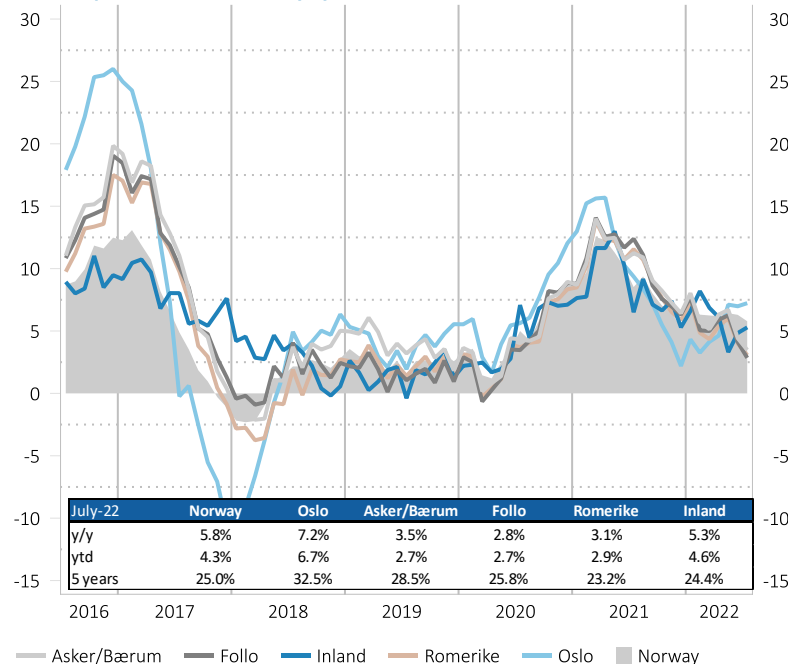
Low unemployment, moderate house price inflation

Lack of labour, not jobs. House price inflation partly explained by supply side effects, esp. in Oslo

Unemployment (registered) % nsa.

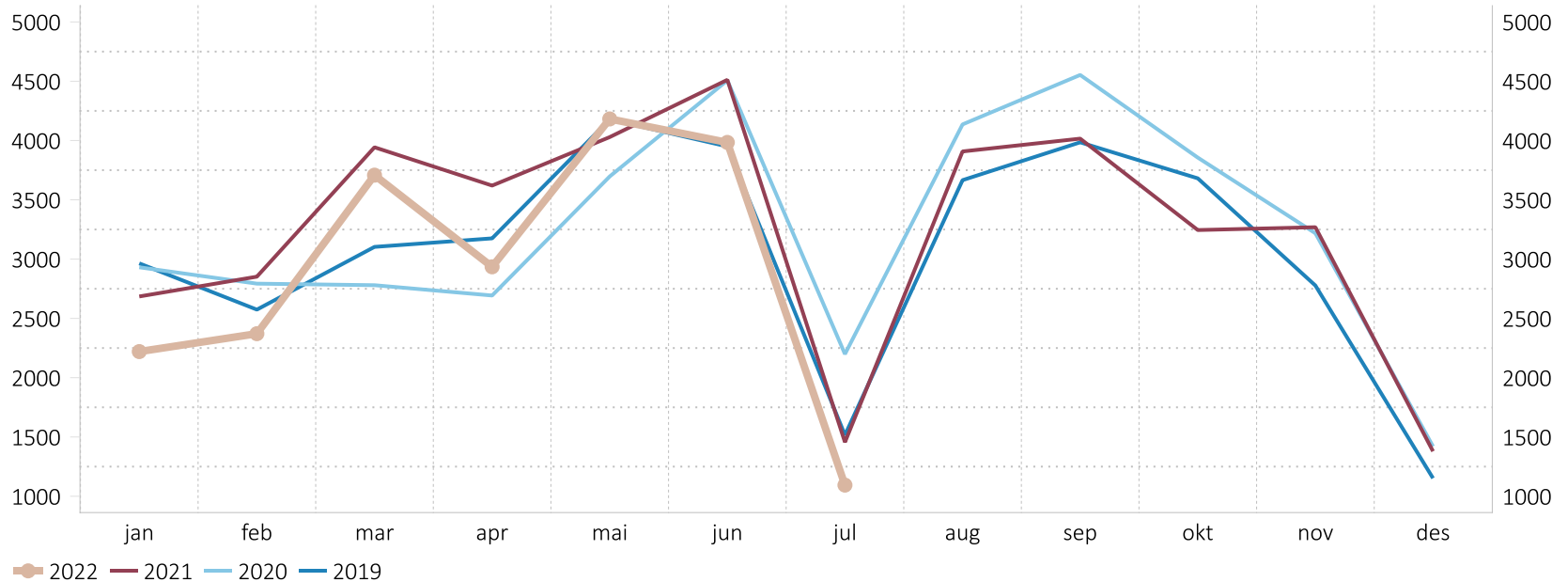


House price inflation, % y/y



Home sales so far in 2022 negatively affected by regulatory changes

Market area: Monthly sales of existing houses, per year



Sources: Macrobond, Eiendom Norge, FINN and Eiendomsverdi AS

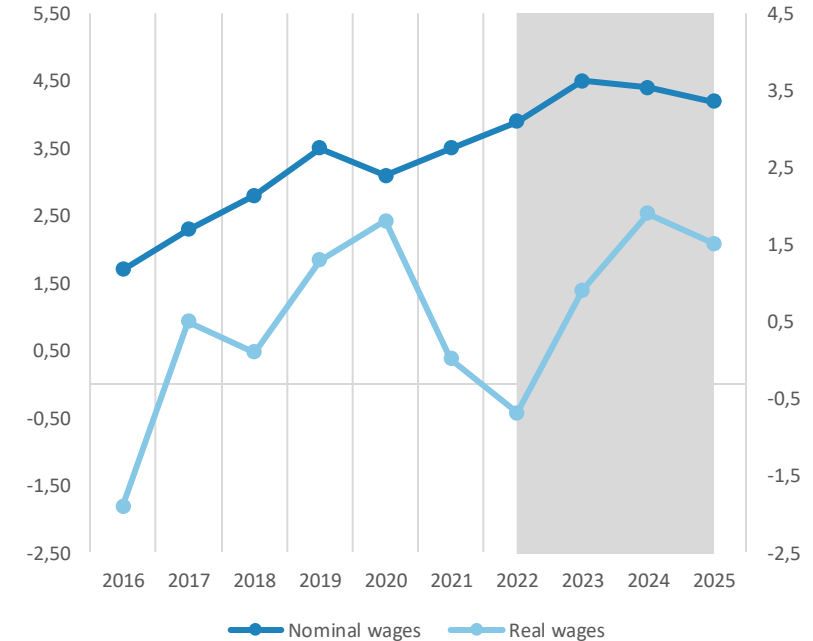
Price and cost pressures

Reflects a strong economy, with high wage growth but also capacity pressures

Consumer price inflation, %

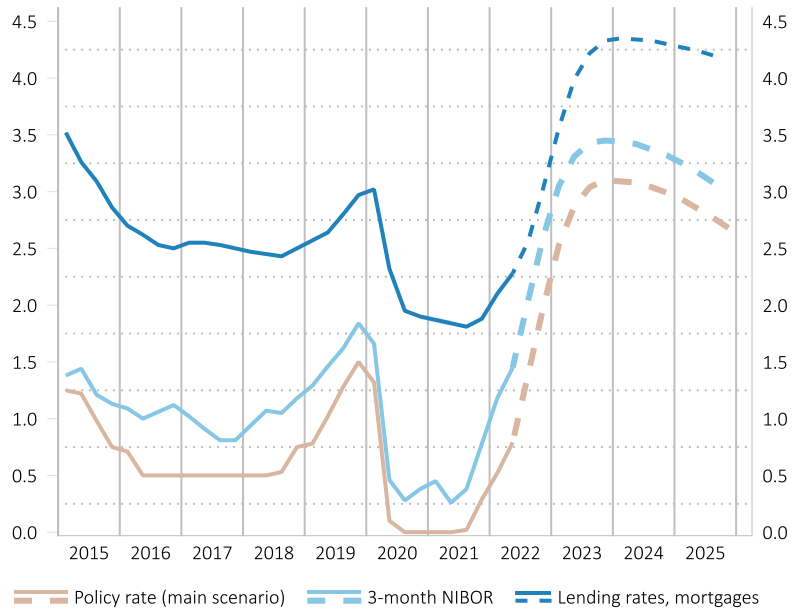


Wage growth, % change y/y



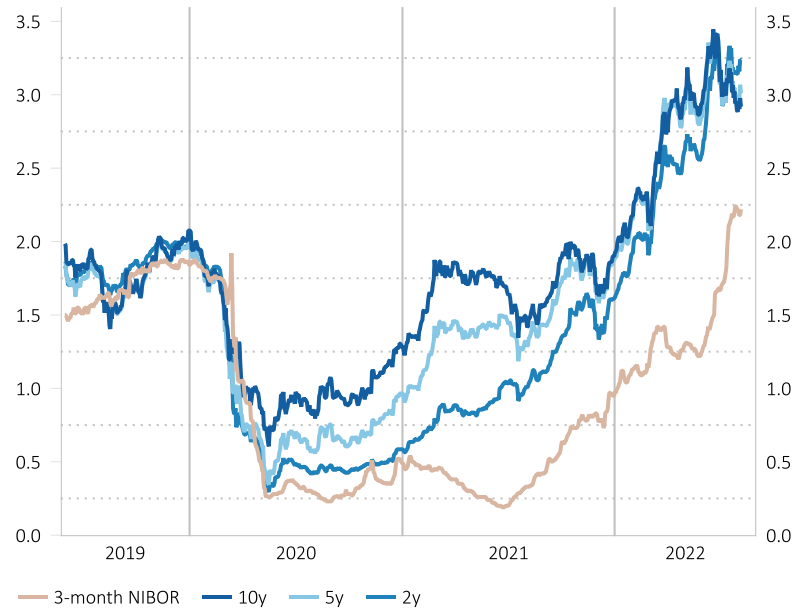
Norges Bank signals higher policy rates

Norwegian interest rates, w/Norges Bank forecasts, %



Sources: Macrobond, Bank of Norway (Norges Bank)

Norwegian swap and interbank interest rates, %



Sources: Macrobond, Macrobond Financial AB, Norske Finansielle Referanser AS



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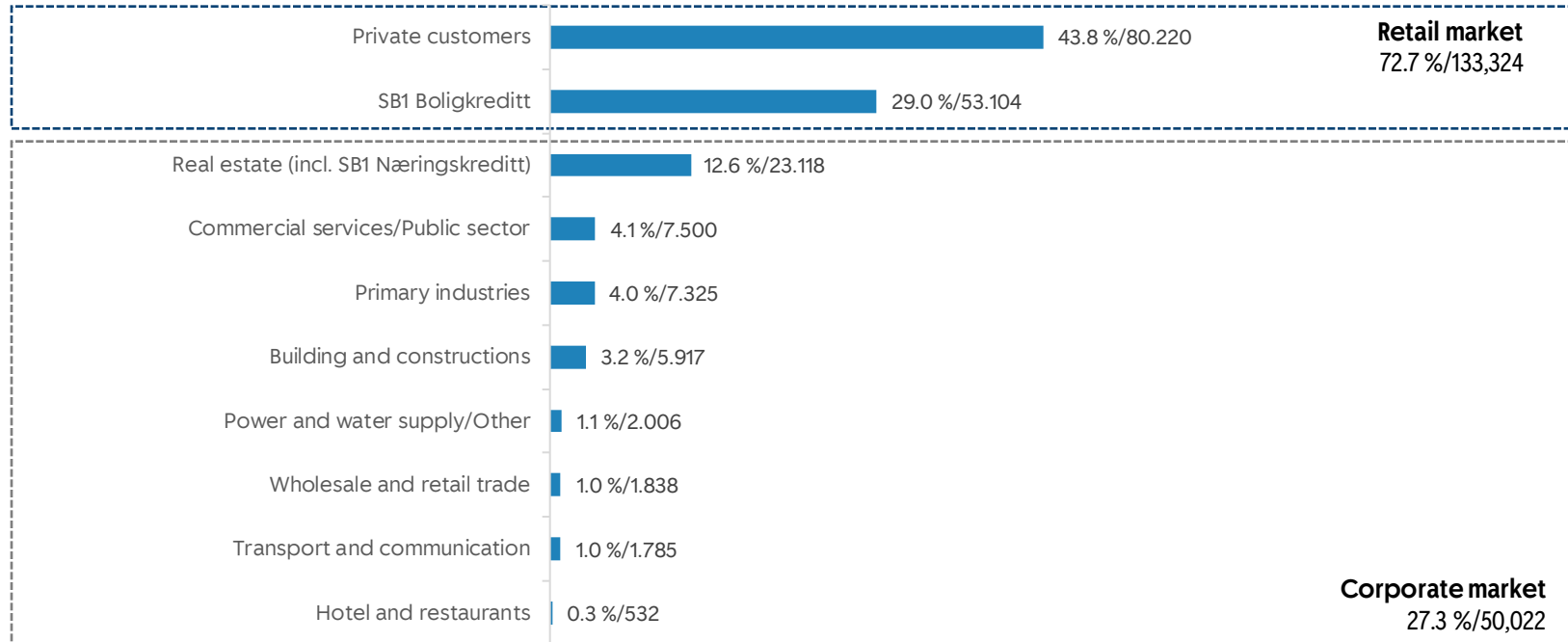
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Highlights from 2Q 2022
Financial Accounts

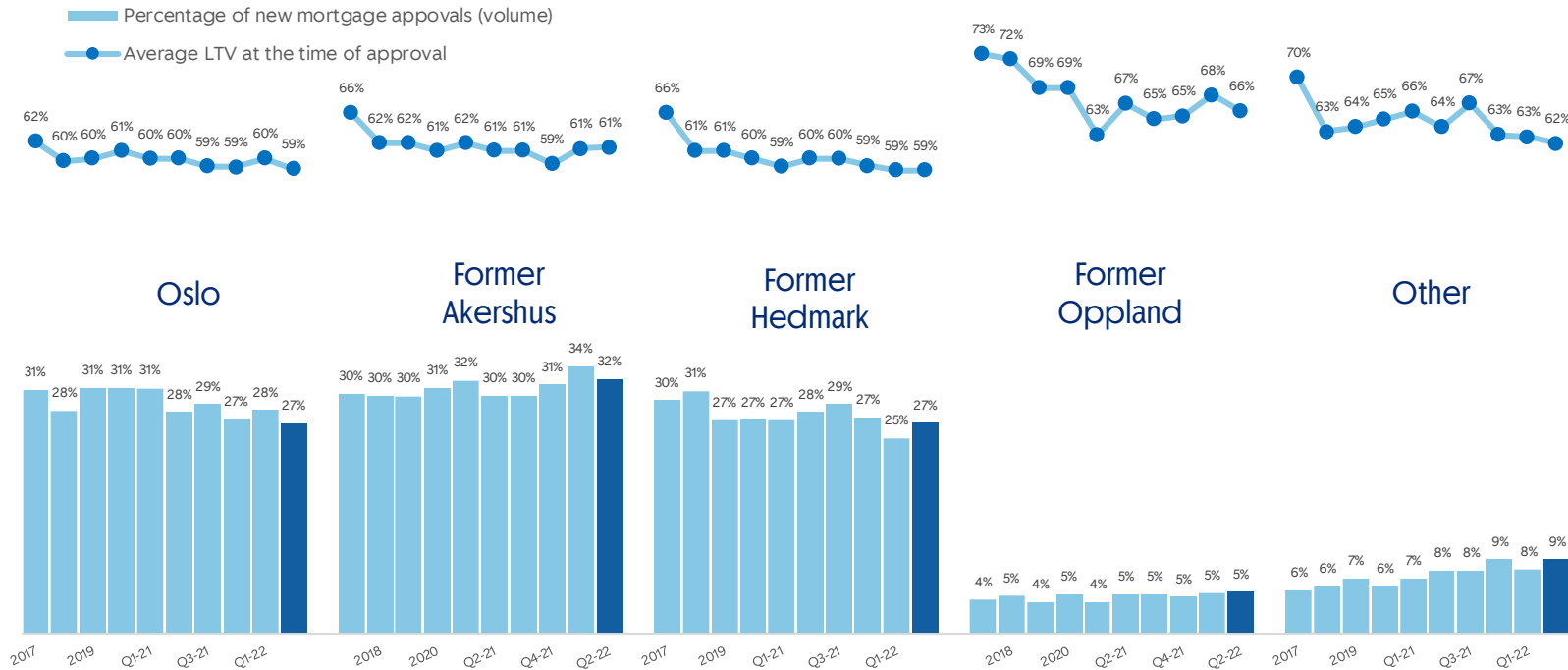
Portfolio overview: Cyclically stable loan portfolio

Lending to customers per sector (% and NOK million)



Stable low LTV in new mortgage approvals

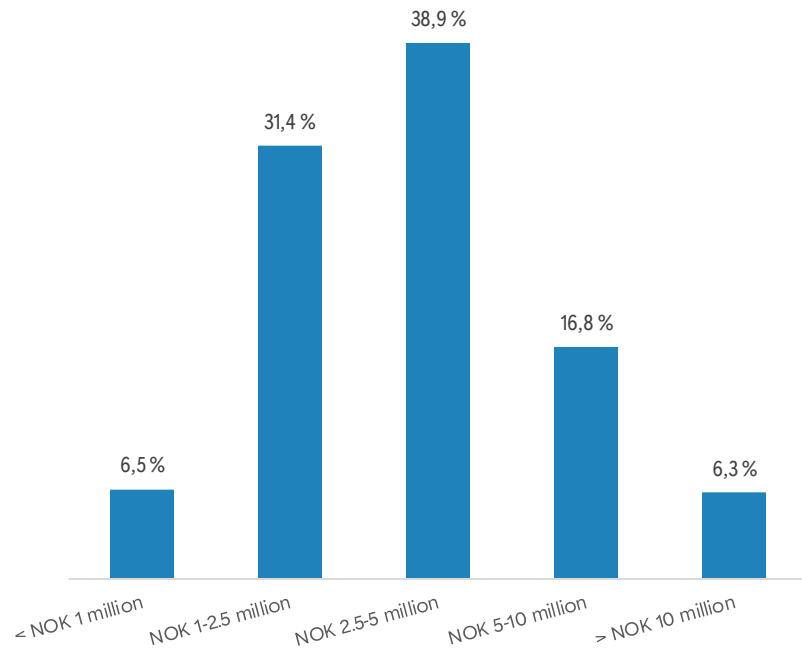
Share of new mortgage approvals and average LTV per period and county



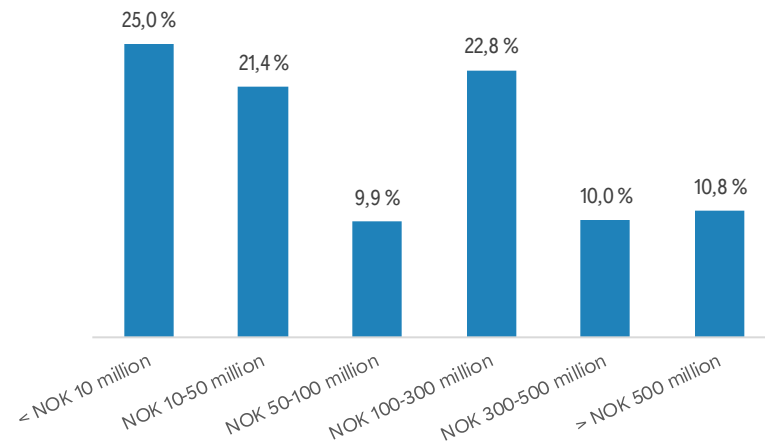
Size concentration risk in the lending book is low

Retail and corporate loans by size (% share)*

Retail market



Corporate market

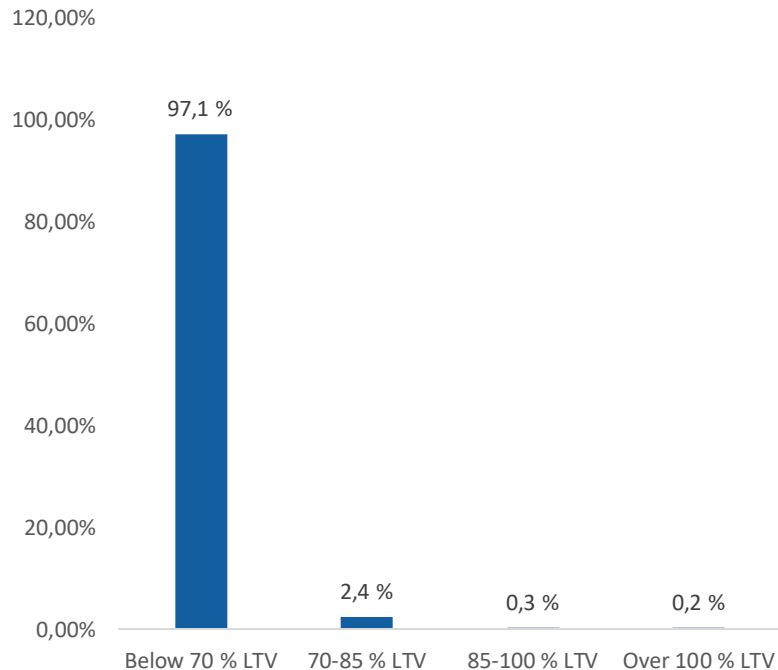


*Inclusive of loans transferred to Covered Bond companies

The use of the flexibility quota is targeted at priority customers

Exposure per LTV bucket in the residential mortgage portfolio

LTV by Exposure**



Mortgages – Utilisation of flexibility quota in 2Q22:

City of Oslo
7.8 % (8 % quota)

Other areas
8.2 % (10 % quota)

Bank uses the flexibility quota selectively. “Speed controls” ensure compliance and good utilization of the quota when needed.

The mortgage regulation* constrains housing mortgage lending through defined requirements:

- Debt servicing capacity
 - Stress test of a sudden 5 % mortgage rate increase
- Maximum loan to value
 - Max 85 % LTV on new lending
 - (A stricter 75 % LTV legal requirement in the SB1 Boligkreditt cover pool)
- Gearing
 - Total debt must not exceed five times gross annual income
- Requirement of installment payment

* "Regulation on the requirements for new lending with collateral in housing"

** Inclusive of loans transferred to SpareBank 1 Boligkreditt.

Aa3 Moody's Senior Unsecured rating with stable outlook

Based on Rating Action as of 5 March 2020 and 13 July 2021

SpareBank 1 Østlandet

Moody's Org ID: 807607120 LEI: 549300VRM6G42M8OWN49 Market Segment: Financial Institutions
Industry: NON-U.S. BANK Domicile: NORWAY

LONG TERM COUNTERPARTY RISK RATING

Rating: **Aa3**, Not on Watch
Type: **LT Counterparty Risk Rating - Fgn Curr**
Date: 05 Mar 2020

LONG TERM DEPOSIT

Rating: **Aa3**, Not on Watch
Type: **LT Bank Deposits - Fgn Curr**
Outlook: Stable
Date: 05 Mar 2020

LONG TERM DEBT

Rating: **Aa3**, Not on Watch
Type: **Senior Unsecured - Fgn Curr**
Outlook: Stable
Date: 05 Mar 2020

SHORT TERM COUNTERPARTY RISK RATING

Rating: **P-1**, Not on Watch
Type: **ST Counterparty Risk Rating - Fgn Curr**
Date: 05 Mar 2020

SHORT TERM DEPOSIT

Rating: **P-1**, Not on Watch
Type: **ST Bank Deposits - Fgn Curr**
Date: 05 Mar 2020

BASELINE CREDIT ASSESSMENT

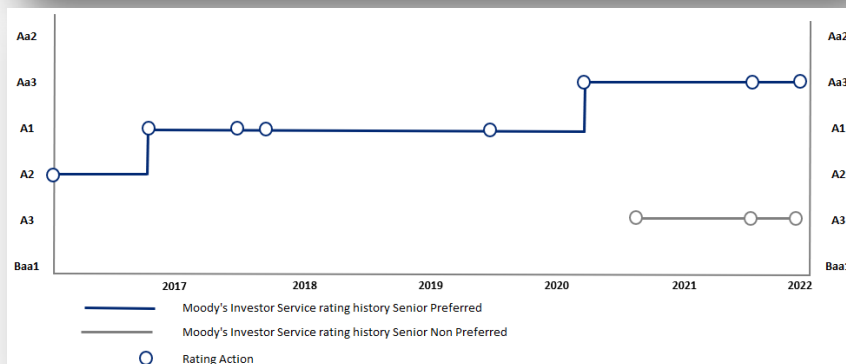
Rating: **a3**, Not on Watch
Date: 05 Mar 2020

ADJ BASELINE CREDIT ASSESSMENT

Rating: **a3**, Not on Watch
Date: 05 Mar 2020

OTHER DEBTS ON WATCH?

No

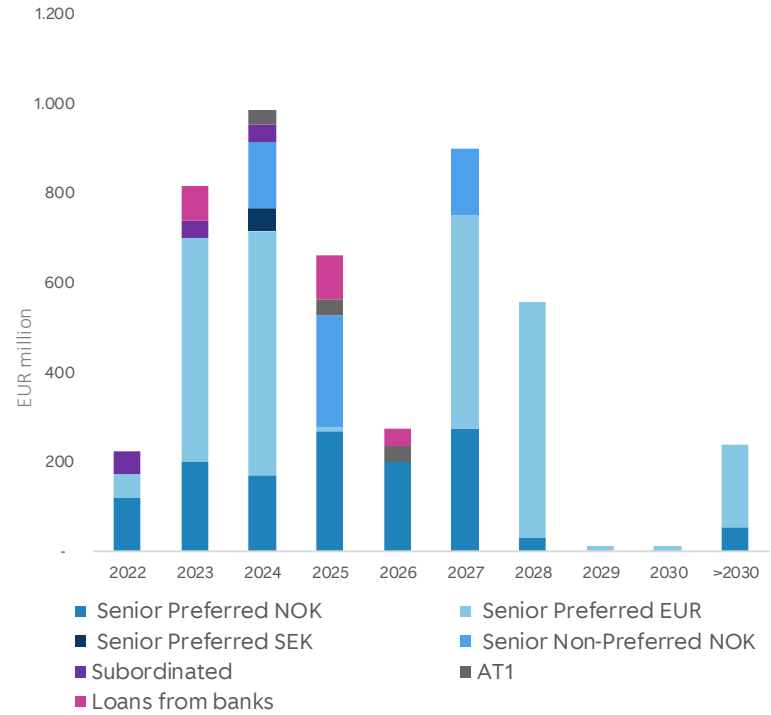
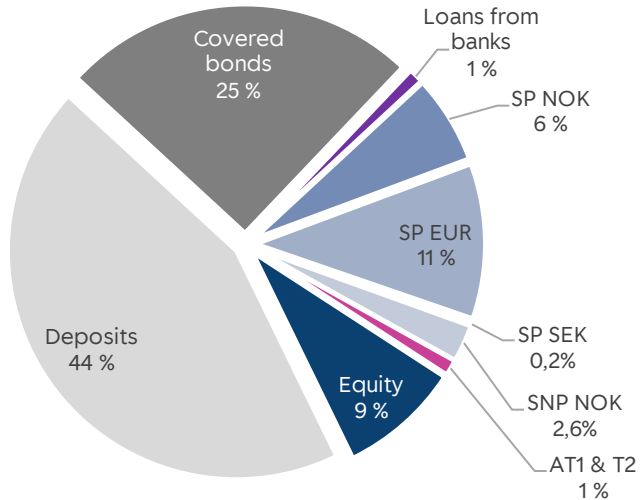


Main takeaways

- “Consistently stronger financial performance compared to peers”
 - “Particularly resilient asset quality and strong capital metrics throughout the credit cycle”
 - “Despite sizable exposures to commercial real-estate. They have demonstrated a strong track record”
 - “Moody’s believes that SpareBank 1 Østlandet will continue to boast high capital metrics”
 - “The upgrade also considers the bank’s good recurring profitability with no exposure to the cyclical oil sector”
-
- **Rating Action – 5 March 2020:** Moody’s has upgraded the BCAs and deposit/debt ratings with stable outlook for SpareBank 1 Østlandet and SpareBank 1 Nord-Norge.
 - **Rating Action – 13 July 2021:** Moody’s assigns A3 rating to SpareBank 1 Østlandet’s Junior Senior unsecured (SNP) notes.
 - **Rating Action – 12 January 2022:** Affirmed the Bank’s rating with stable outlook.

The bank's funding ambitions

Today's funding mix and thoughts on funding going forward



SpareBank 1 Østlandet's sustainability overview



First Norwegian bank to sign the Principles for Responsible Banking



Global Sustainability Strategy



Grønt landbrukslån
Ønsker du å installere solcellepaneler på gården? Da kan vi nå tilby grønn landbrukslån med nye forslag!

- Ønsker du å installere solcellepaneler på gården?
- Ønsker du å installere solcellepaneler på gården?
- Ønsker du å installere solcellepaneler på gården?

Grønt boliglån
Eier du, eller skal du kjøpe bolig med energimerke A eller B? Da får du ekstra god rente med grønt boliglån.

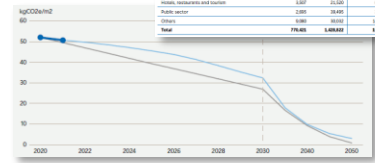
T N F D Taskforce on Nature-related Financial Disclosures



Sustainable Edge:
Climate risk assessment for companies

- Shades of green and brown
- Dark Green:** Bank green is allocated to projects and solutions that correspond to the highest score of 4+ on the carbon and climate related scales.
 - Medium Green:** Medium green is allocated to projects and solutions that represent steps towards the long-term goals but are not fully there yet.
 - Light Green:** Light green is allocated to projects and solutions that are environmentally friendly but do not fully correspond to criteria for the long-term goals.
 - Light Brown:** Light brown is allocated to projects that are not environmentally friendly but do not represent a full reversal of being in field for climate risk and are required to be at least neutral.
 - Dark Brown:** Bank brown is allocated to the lowest scoring projects, with the most potential for loss of investments and risk of stranded assets.

Industry	Total emissions (scope 1 and 2)		Carbon intensity (scope 1 and 2 per \$)	
	Scope 1	Scope 2	Scope 1	Scope 2
Agribusiness and food services	40,000	200,000	1.0	0.8
Energy and associated services	80,000	100,000	0.5	0.7
Manufacturing and chemical services	20,000	15,000	1.5	1.2
Metals and steel mills	30,000	100,000	1.0	0.8
Construction services	10,000	50,000	0.5	0.4
Manufacturing	10,000	200,000	0.5	0.7
Construction of buildings	1,000	200,000	1.0	0.8
Oil and gas operations	7,000	20,000	0.5	0.3
Energy production and supply	1,000	100,000	0.5	0.4
Transport services	1,000	100,000	0.5	0.4
Hotels, restaurants and leisure	1,000	100,000	0.5	0.4
Public sector	1,000	100,000	0.5	0.4
Other	1,000	100,000	0.5	0.4
Total	170,000	1,000,000	0.8	0.6



Sustainability Ratings

Sustainalytics

- 8.5 ESG Risk Rating (“Negligible Risk”)
- Best score among Norwegian banks
- Subindustry (3|365 – second percentile)

ESG 100 – Oslo Stock Exchange

- A
- #1 among savings banks

CDP – Carbon disclosure project

- A-
- 1 of 9 Norwegian companies

MSCI

- AA

Fair Finance Guide

- #3 Overall
- #1 Among Norwegian listed banks

For more information on our ESG priorities, please visit <https://www.sparebank1.no/en/ostlandet/about-us/sustainability.html>





Green mortgage

Do you own, or are considering buying a home with EPC level A or B? You get lower interest rates with a green mortgage.



Green car loan

Are you buying an electrical car? We give you even better conditions when buying an environmentally friendly car.



Green agricultural loan

Installing a solar panel on your farm? Our green agricultural loan will match your needs.



Green deposits

Are you concerned about what your savings are contributing to? Green deposits supports a sustainable future.



How to have the right focus

We aim to be a significant agent for sustainable development and to be an ESG partner for our corporate customers.

- We hope our ESG Guide can be a help in focusing on the right things, says our Head of Sustainability, Karoline Bakka Hjertø and Head of Corporate Banking, Hans Olav Wedvik.

The Path to Net Zero

Specific ESG and climate targets

Retail Division

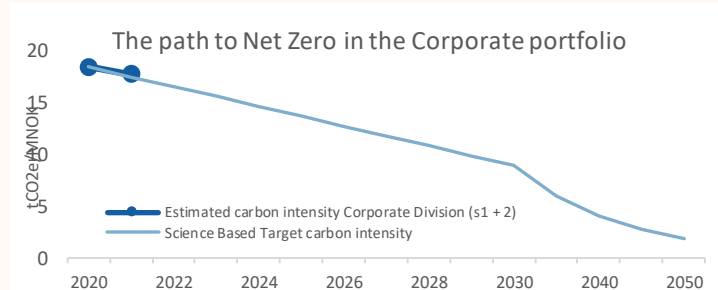
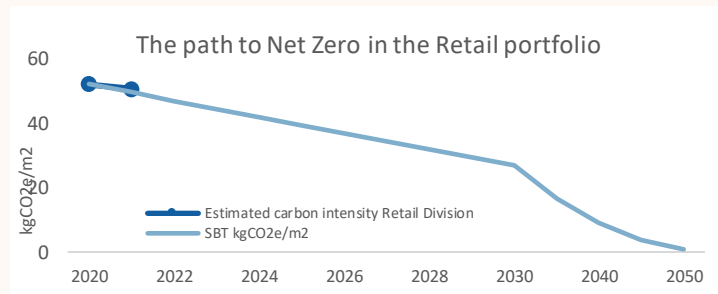
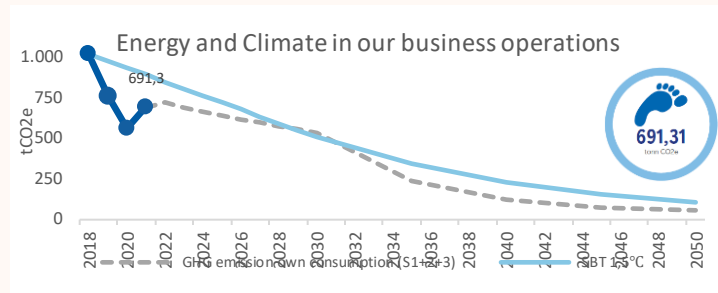
- By 2050, 40 % of residential buildings built before 2012 (TEK 10) has been upgraded and has improved their energy efficiency by 30 %.
- By 2050, 80 % of Residential buildings built from the 1st January 2021 are in line with the EU taxonomy.
- By 2050, Net Zero lending portfolio
- By 2022, double volume of Green Mortgage
- By 2022, increase volume of Green Car loans by 50 %

Corporate Division

- By 2050, Net Zero lending portfolio
- Commercial buildings
 - By 2025, more than 40 % defined as green by the Green Bond Framework
 - By 2030, more than 50 % defined as green
 - From 2025 demanding GHG accounting for real estate projects
- Renewable Energy
 - By 2025, 50 % growth in lending to renewable energy
- Agriculture
 - By 2025, 80 % of agricultural customers have used the “Agricultural Climate Calculator” – a methodical way of defining the carbon footprint of every agricultural customer.
 - By 2025, 80 % of agricultural customers have established plans for reductions in GHG emissions.
 - 25 % of these customers have implemented measures for GHG reductions

SpareBank 1 Finans Østlandet

- By 2022, reduction in GHG emissions with more than 10 %.

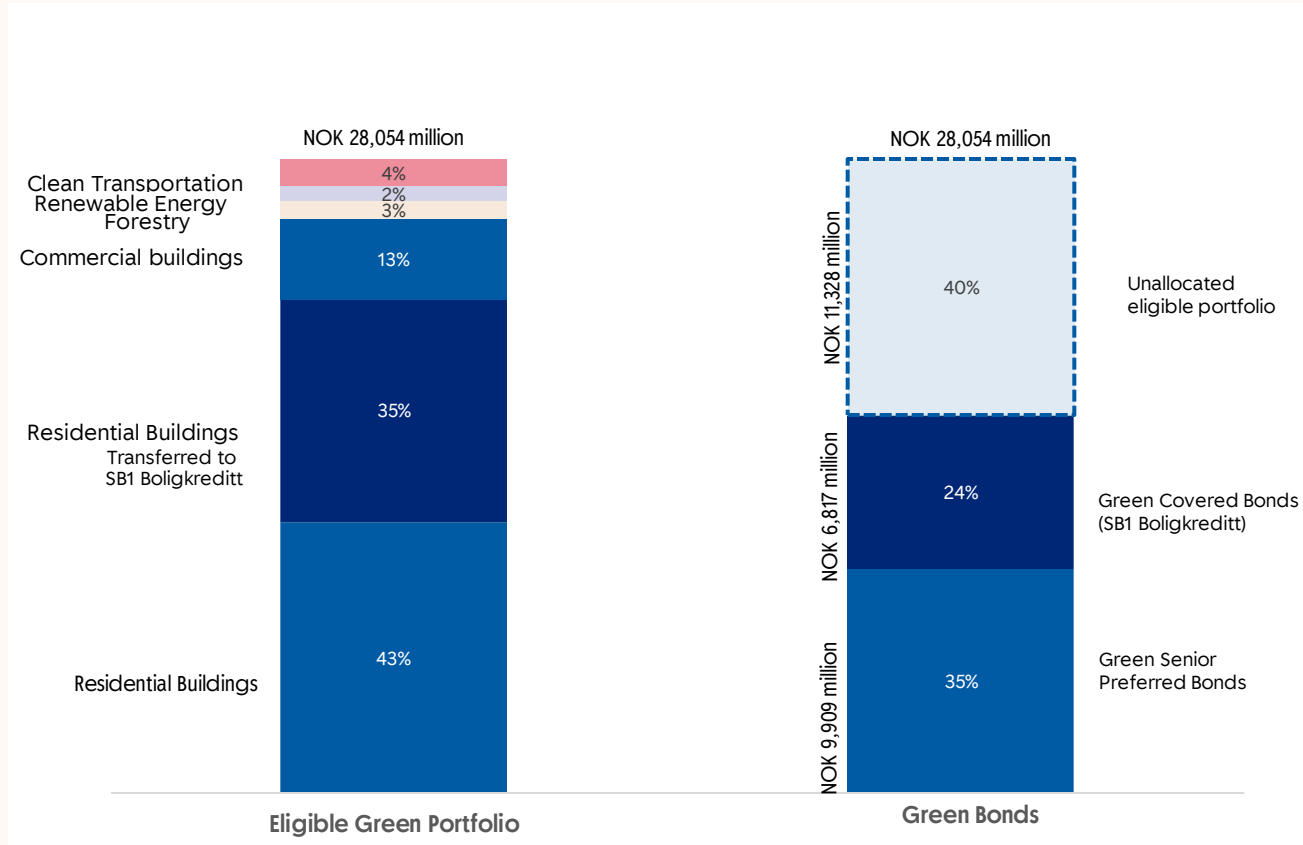


- Follows best market practice and in line with the ICMA Green Bond Principles (GBP)
- Prepared by the Green Bond Committee, including representatives of Corporate Banking, Retail Banking, SpareBank 1 Finans Østlandet AS, Treasury and Sustainability
- Consideration and commitment to align with the EU Taxonomy on a best effort basis
- **Green Eligible categories:**
 - Green buildings
 - Agriculture
 - Forestry
 - Renewable Energy (hydro power)
 - Clean Transportation (electric only)
- Pre-issuance impact reporting calculated by specialist consultant Multiconsult
- Cicero second party opinion: Medium Green
- Cicero assessment on EU Taxonomy eligibility: Technical Screening Criteria, DNSH & MS



Eligible Green Asset Allocation

- Senior Bond Eligible Assets
 - NOK 18,206 million
 - 14.1 % of Gross Lending to Customers
- Covered bond eligible green assets transferred to SB1 Boligkreditt
 - NOK 9,848 million
 - 18.5 % of loans transferred
- Allocated assets for Green Senior Bonds
 - NOK 9,909 million
 - 54.4 %
- Allocated assets for Green Covered Bonds
 - NOK 6,817 million
 - 69.2 %
- Unallocated green loan portfolio
 - NOK 11,328 million
 - 40.4 %
- Value added since inception (YE2020)
 - NOK 3,439 million
 - + 14.0 %



Allocation Report 2Q2022

Included eligible green loans transferred to SpareBank 1 Boligkreditt

Portfolio date: 30 June 2022

Eligible Green Loan Portfolio		Portfolio Growth	
	Amount (NOKm)	2Q 2022 (NOKm)	YTD 2022 (NOKm)
Residential buildings	11,999	(91)	99
Residential buildings - transferred to SB1 Boligkreditt	9,848	186	204
Commercial buildings	3,570	41	(35)
Forestry	777	(6)	(42)
Renewable energy	641	(12)	(21)
Clean Transportation	1,219	108	187
Total	28,054	226	393

Green Funding				
Instrument (ISIN)		Issuance Date	Due Date	Amount (NOKm)
XS2308586911	Senior Preferred	02/24/21	03/03/28	5,139
XS2472845911	Senior Preferred	04/20/22	04/27/27	4,770
XS1760129608	Covered	01/23/18	01/30/25	2,231
XS2182121157	Covered	05/27/20	06/02/25	2,071
SX2234568983	Covered	09/15/20	09/22/27	2,515
				16,726

Senior Bond eligible assets

18,206

Covered Bond eligible assets

9,848

Percentage of Eligible Green Loan Portfolio allocated

59.6%

Percentage of Net Proceeds of Green Funding allocated to Eligible Green Loan Portfolio

100.0%

Eligible Green Loan Portfolio - Unallocated (NOKm)

11,328

Percentage of Eligible Green Loan Portfolio allocated for Green Senior Bonds

54.4%

Percentage of Eligible Green Loan Portfolio allocated for Green Covered Bonds

69.2%

New loans added to the portfolio 2Q 2022

226

New loans added to the portfolio since inception (12/31/2020)

3,439

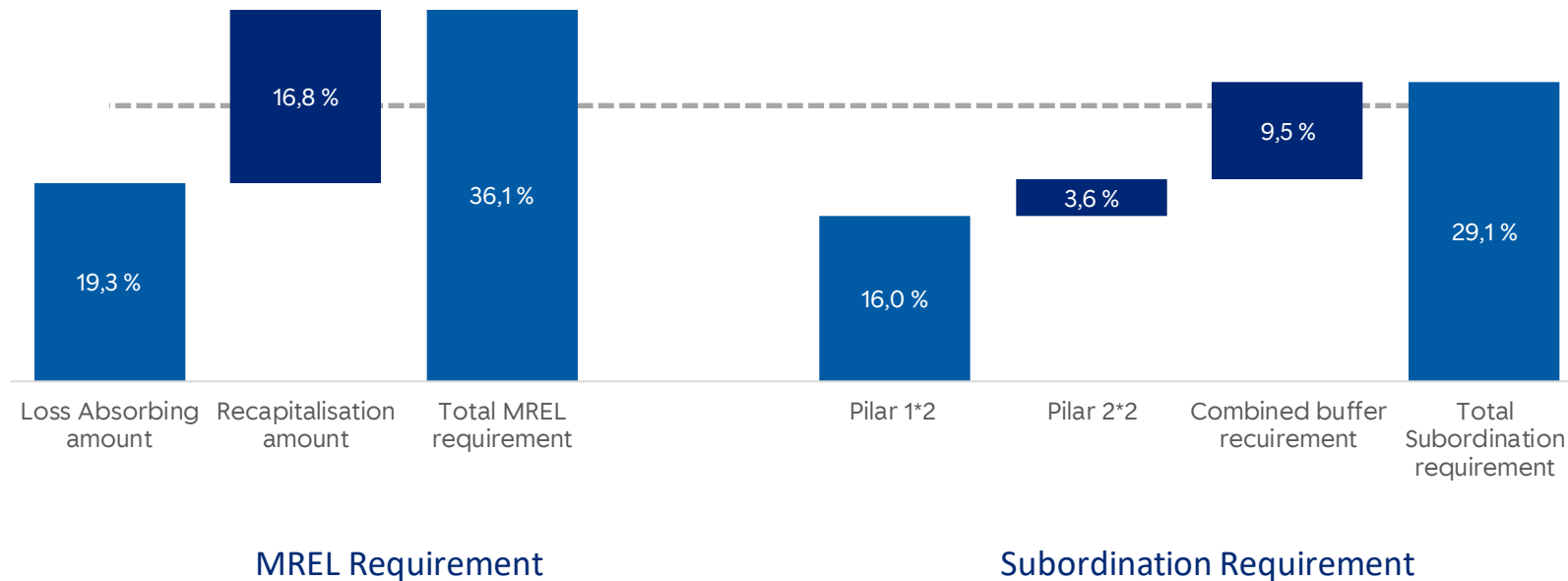
Residential buildings built after 2021 (TEK17) - not included in the allocation report¹

3,873

¹The EU Taxonomy definition of energy performance of at least 10 % lower than NZEB is currently not defined in Norwegian building standards. Residential buildings built after 2021 are therefore not included in the report.

Subordination cap also in Norway – more Senior Preferred

MREL and Subordination Requirement





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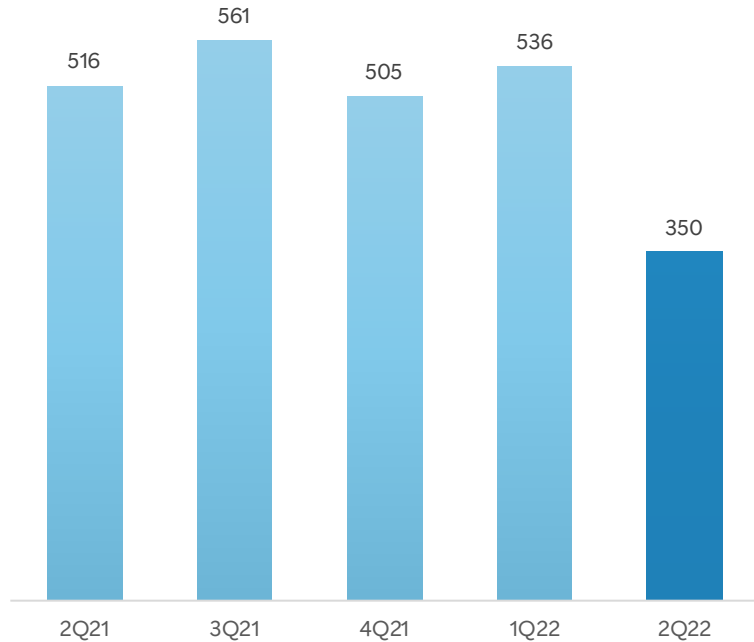
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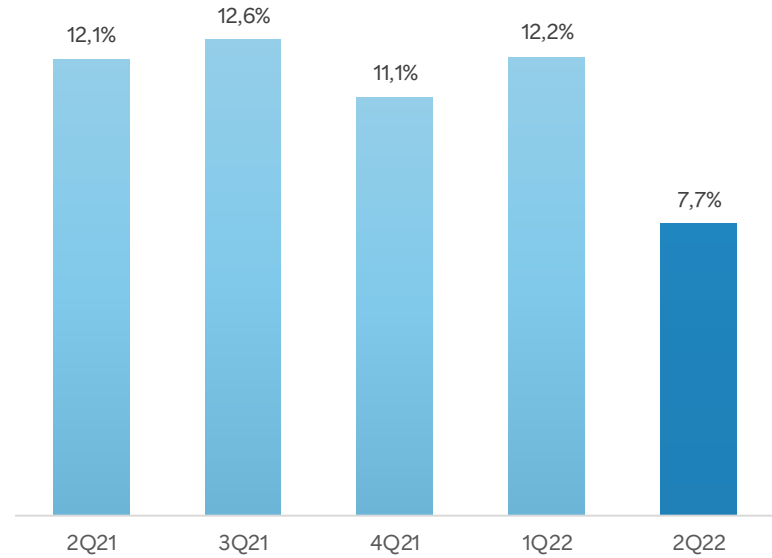
Highlights from 2Q 2022
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Profit after taxes and return on equity

Profit after tax (NOK mill.)



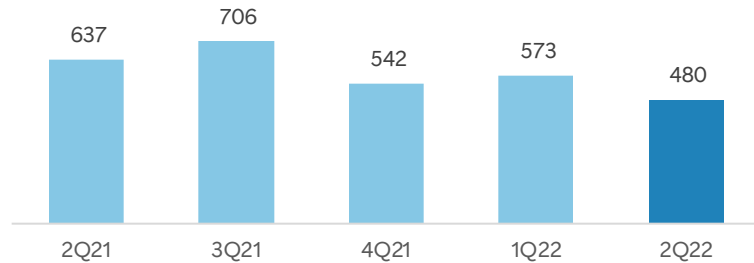
Return on equity (%)



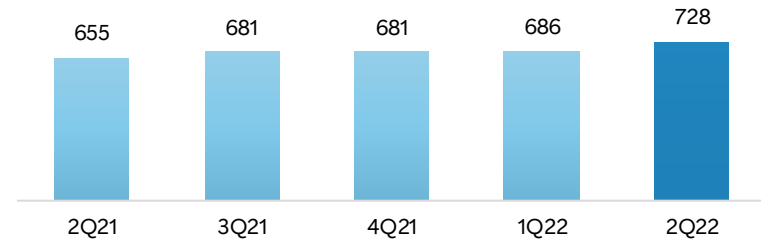
Key financials - quarterly

(1)

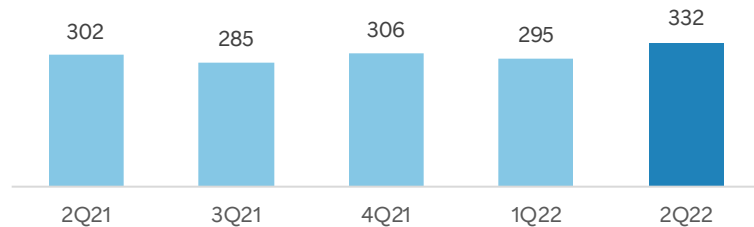
Pre-tax profit (NOK million)



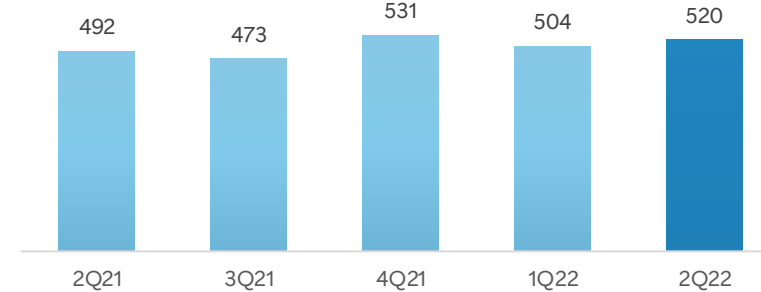
Net interest income and commission fees from covered bond companies (NOK million)



Net commission income excl. covered bond companies (NOK million)



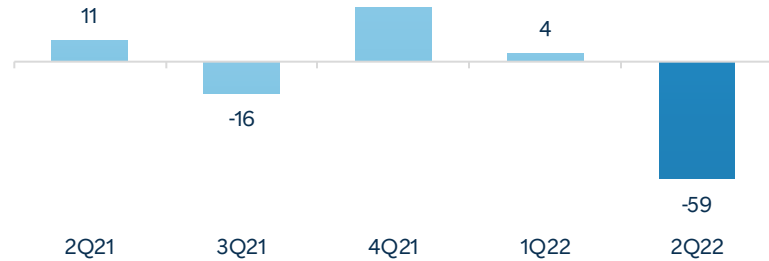
Operating expenses (NOK million)



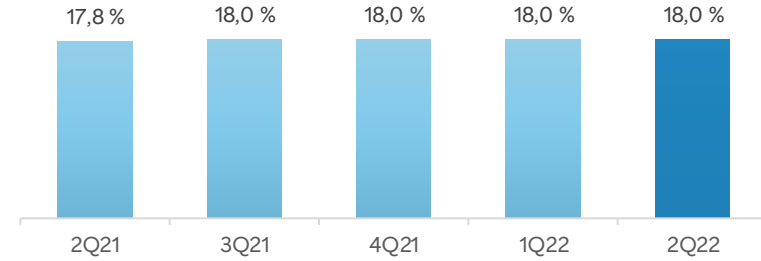
Key financials - quarterly

(2)

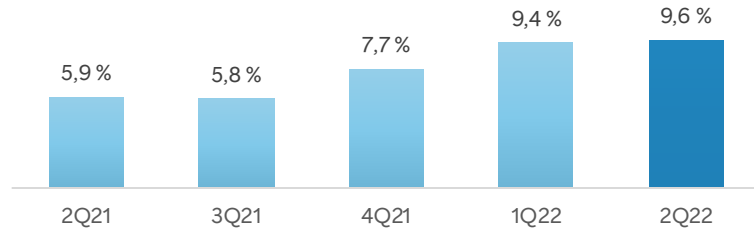
Impairments on loans and guarantees (NOK million)



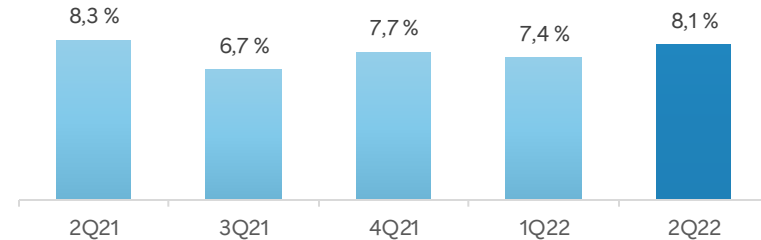
CET-1 ratio



Lending growth last 12 months, inc. transferred loans



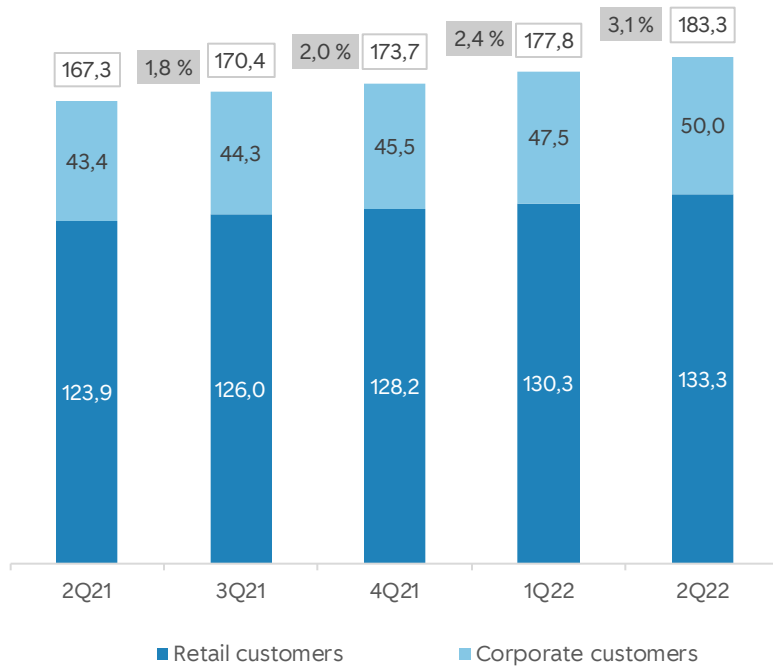
Deposit growth last 12 months



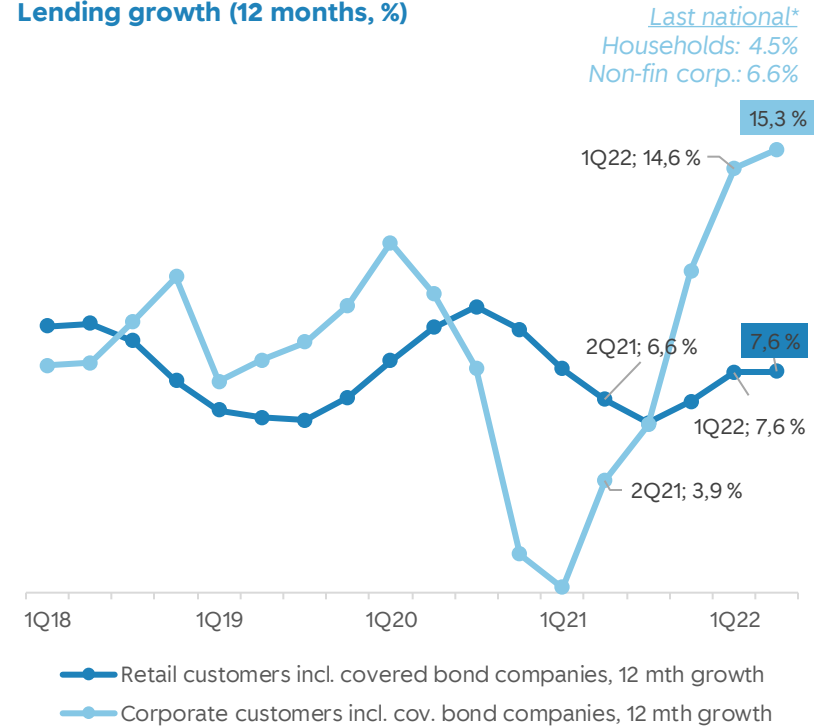
Still solid lending growth

Very high corporate market growth, but also good in retail market

Gross lending (NOK billion)



Lending growth (12 months, %)

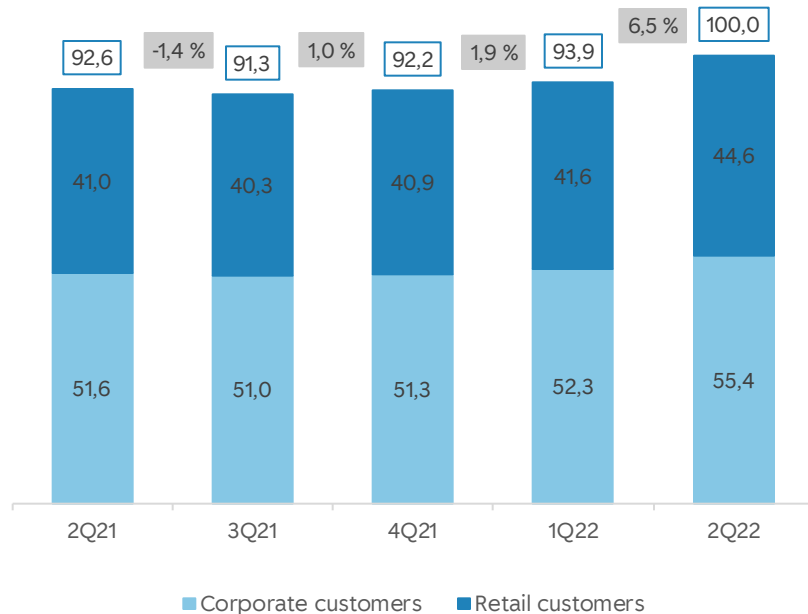


* Source: Statistics Norway. Per June 2022.

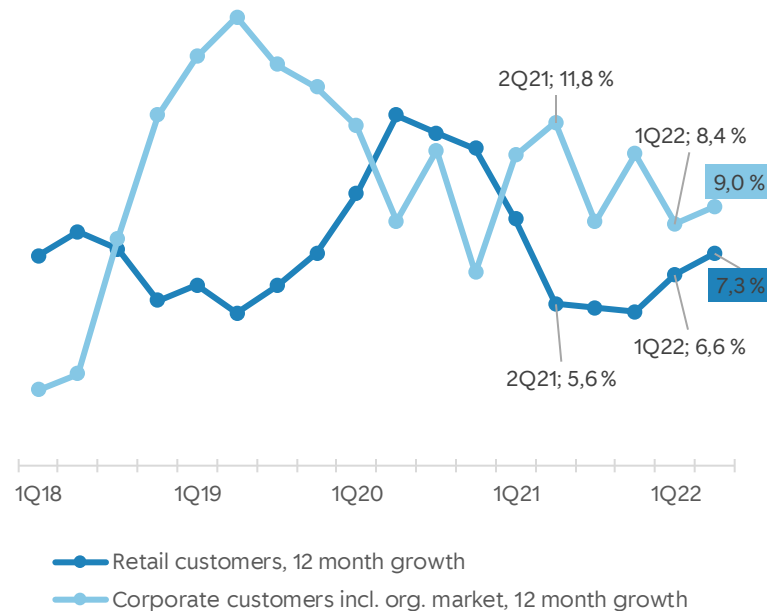
Good growth in deposits

Deposit growth of 8.1 % y/y, highest for corporate customers

Deposits (NOK billion)



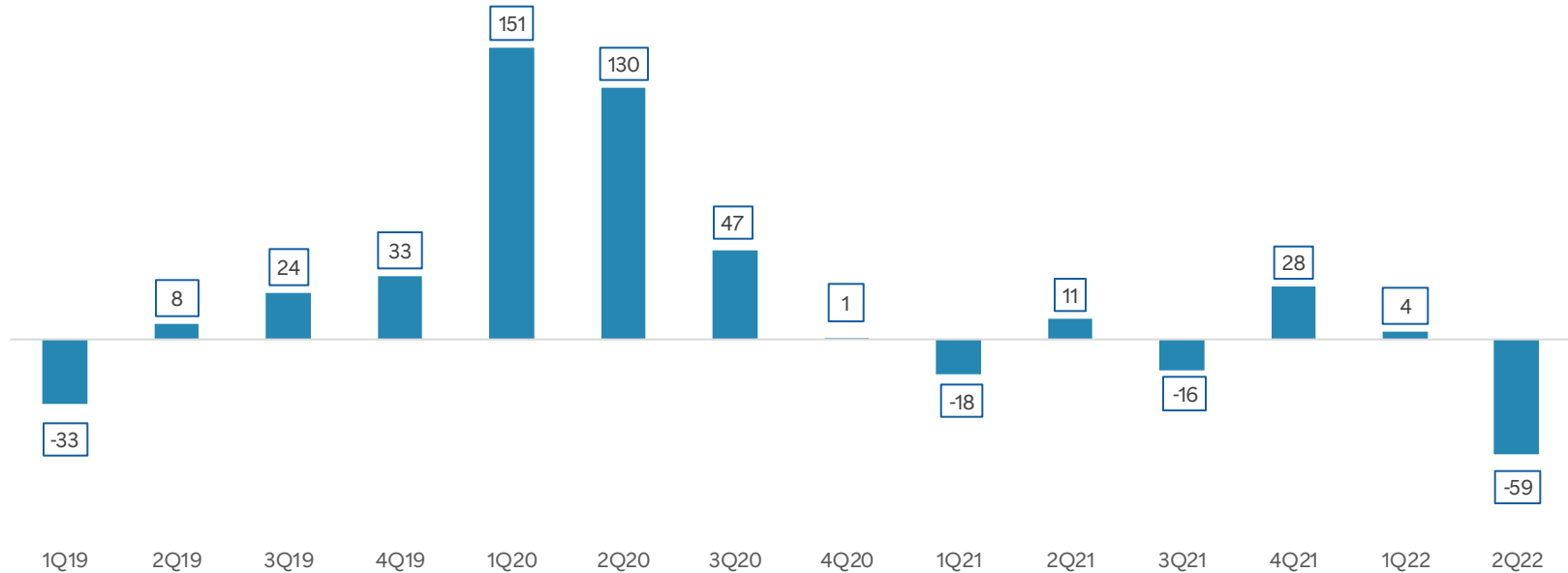
Deposit growth 12 months (%)*



Net reversal of loan loss provisions

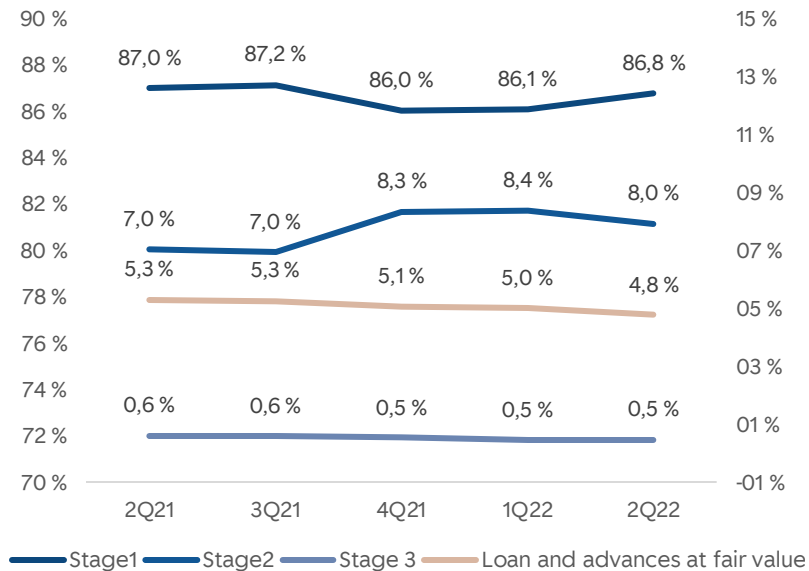
Lower model-generated loss provisions due to changed scenario weighting and adjusted key assumptions

Loan loss provisions (NOK million)

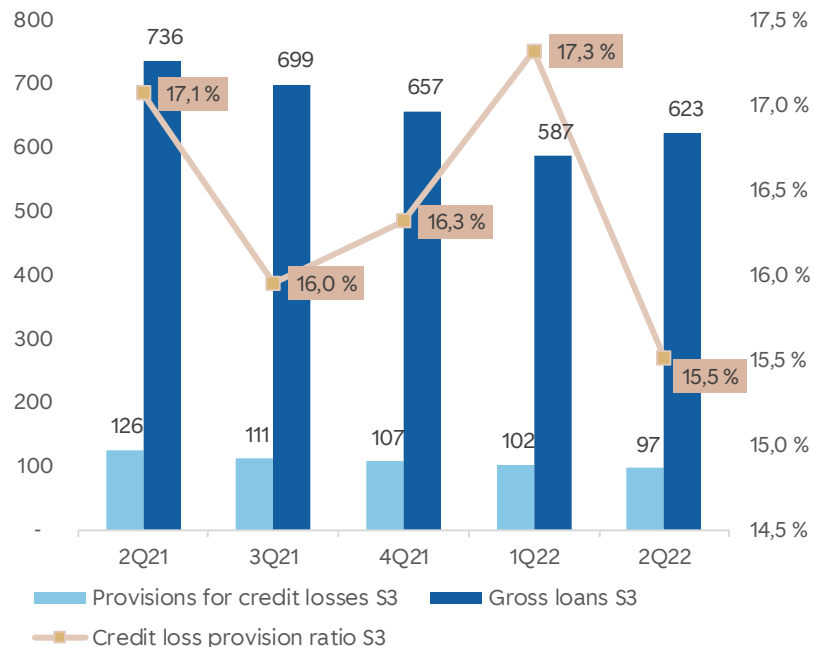


Exposures per stage and credit loss provision ratio in stage 3

Exposure by stages (% of gross loans*)



Loans in Stage 3 (NOK mill.)



*Exclusive loans transferred to Covered Bond companies

SpareBank 1 Østlandet

- Norway's fourth largest savings bank
- One of the best capitalised regional savings bank in Norway - CET1 18.0 %, Capital adequacy ratio of 21.0 %, Leverage ratio 7.1 %
- Low risk bank book with a 72.7 % retail share
- Diversified income stream
- Long history of solid returns and profits. Stable low loan losses over time
- Largest owner of SPABOL, the covered bond issuer of the SpareBank 1 Alliance

Home markets

- The fastest growing region of Norway for both population and job creation
- Low unemployment, high economic activity and cyclically stable
- Market leader in the Inland region, challenger in the Capital region

Norwegian economy

- Solid economy, but with inflationary pressure and capacity constraints
- (Very) low unemployment and moderate housing market
- Norges Bank on a hiking path

Funding and rating

- Rated Aa3 (stable outlook) by Moody's. SNP rated A3 by Moody's
- Deposit coverage ratio 77.6 %
- Sustainalytics ESG Risk Rating 8.5 ("Negligible Risk"). MSCI ESG Rating AA
- Green Bond framework established. CICERO Medium Green/Excellent.
- Access to covered bond financing through SpareBank 1 Boligkreditt (SPABOL)

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This presentation contains forward-looking statements that reflect management's current views with respect to certain future events and potential financial performance.

Although SpareBank 1 Østlandet believes that the expectations reflected in such forward-looking statements are reasonable, no assurance can be given that such expectations will prove to have been correct. Accordingly, results could differ materially from those set out in the forward-looking statements as a result of various factors.

Important factors that may cause such a difference for SpareBank 1 Østlandet are, but are not limited to: (i) the macroeconomic development, (ii) change in the competitive climate, (iii) change in the regulatory environment and other government actions and (iv) change in interest rate and foreign exchange rate levels.

This presentation does not imply that SpareBank 1 Østlandet has undertaken to revise these forward-looking statements, beyond what is required by applicable law or applicable stock exchange regulations if and when circumstances arise that will lead to changes compared to the date when these statements were provided.