## CREDIT PROFILE OF SPAREBANK 1 SR-BANK

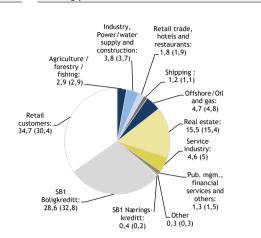
September 2013

### SpareBank 1 SR-Bank is a Norwegian regional savings bank rated A2 / A-

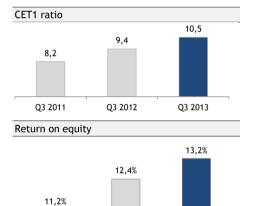
#### SpareBank 1 SR-Bank in brief

- SR-Bank is a regional commercial bank in Norway, primarily focused on savings and mortgages
- It operates as a stand-alone company but is part of the country wide SpareBank 1 Alliance, which includes six additional regional banks that joined forces in 1996 to create economies-ofscale related to expenses, IT solutions, marketing and branding
- SR-Bank benefits from strong brand recognition and local presence in the Southwest part of Norway, where it enjoys a leading 38 % market share. In addition, growth strategies in the adjacent Hordaland and Agder counties have been deployed
- The bank has three divisions: capital markets, retail market and corporate market. In addition three fully owned subsidiaries that focus solely on real estate brokerage, asset management and lease financing. Also, it partly owns SpareBank 1 Boligkreditt and SpareBank 1 Naeringskreditt, which issue covered bonds
- SR-Bank is rated A2/A- for the long-term rating and P-1/F2 for the short-term rating by Moody's and Fitch, both stable outlook





Key figures	30.09.2013	30.09.2012	Growth	2012	2011	Growth
Net interest margin (%)	1,40 %	1,24 %	12,9 %	1,27	1,31	-3,1 %
Net loans to customers (BNOK)	117	105	11,4 %	109	101	7,9 %
Impairment losses on loans (%)	0,10 %	0,14 %	-28,6 %	0,13	0,13	0,0 %
Total assets (BNOK)	154	139	10,8 %	142	131	8,4 %
Total Equity (BNOK)	13,5	11,9	13,4 %	13,0	10,0	30,0 %
Income statement (MNOK)	30.09.2013	30.09.2012	Growth	2012	2011	Growth
Net interest income	1.545	1.262	22,4 %	1.742	1.756	-0,8 %
Net commission and other income	1.335	1.055	26,5 %	1.466	1.192	23,0 %
Net investment income	360	481	-25,2 %	578	319	81,2 %
Total Income	3.240	2.798	15,8 %	3.786	3.267	15,9 %
Total operating expenses	1.485	1.384	7,3 %	1.888	1.633	15,6 %
Operating Profit	1.755	1.414	24,1 %	1.898	1.634	16,2 %
Impairment Losses	82	111	-26,1 %	137	139	-1,4 %
Net Profit	1.673	1.303	28,4 %	1.361	1.081	25,9 %



2012

30.09.2013

2011

### SR-Bank operates in the most expanding region of one of Europe's strongest economies

#### Market characteristics

- The Norwegian economy ranks second in Europe measured by GDP per capita. Statistics Norway forecast for 2013: 2,4 % growth in GDP and an unemployment rate of 3,6 %. Government expected to run a surplus of 16 % of GDP
- Counties Rogaland, Hogaland and Agder are all part of the south-west region, which is the country's most expansive region in terms of population. The area contains 76 % of the country's registered companies, which accounts for 75 % of the country's total corporate revenues
- The Norwegian oil industry, centred in Stavanger, constitutes the backbone of the region's strong economy and significant growth is anticipated in the region as a result of a consecutive oil & gass
- The region is further stimulated by a number of government infrastructure investments, which are planned to reach 100 - 150 BNOK within the next ten years

Geographical focus GDP per capita, NOK Above 400,000 350,000 - 399,999 300,000 - 349,999 Below 300,000 SpareBank 1 SR-Bank's market area SpareBank 1 SR-Bank . Bjergsted Terrasse 1 NO-4066 Stavanger



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September 2013

## 2013 generated an improved result and stronger equity position

Financial highlights	Measure	30.09.2013	2012	2011
Improved earnings from underlying	Pre-tax profit (MNOK)	1.673	1.761	1.495
operations driven by increased lending margins while deposit margins came under pressure	Net interest margin (%)	1,40	1,27	1,31
	Return on equity after tax (%)	13,2	12,4	11,2
Low write-downs on loans and stable level of impaired loans	Impairment losses on loans and guarantees (% of gross loans)	0,10	0,13	0,13
Managed to avoid an increase in the cost structure	Cost ratio	45,8	49,9	50
SR-Bank has experienced a solid growth in customers, which increased with 10,000 retail and 1,000 corporate during 2012	Annual growth in loans to customers, gross	5,5	7,8	11,2
	Annual growth in deposits from customers (%)	2,2	5,5	5,4
Substantial strengthening of equity allowed an improved Core capital ratio while increase in balance sheet	Total assets on balance sheet (BNOK)	154	142	131
	Core capital Adequacy (%)	10,5	10,0	8,3



## SR-Bank displays high solidity with noticeably low historical impairment losses

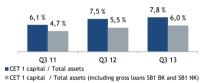
Solvency "Leverage ratio" Regulatory capital

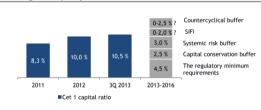
Deposit to loan ratio



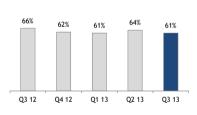
Annual funding maturity

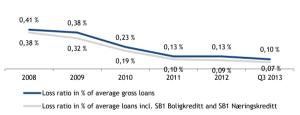
■Funding





## 12,0 10,0 8,0 4,0 2,0



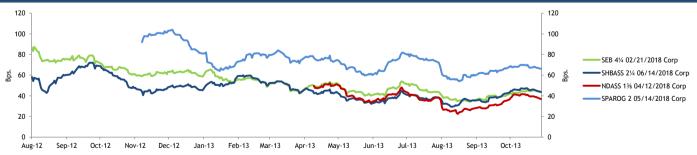


Impairment losses

### SR-Bank's outstanding bonds offer pick-up to Nordic peers

■Stock of own bonds

2013 2014 2015 2016 2017 2018 2019 2020 2020+



Issuer / Ticker	Coupon	Amount	Maturity	ISIN
SR-Bank / SPAROG	3,625 %	EUR500mn	24-March-2015	XS0497119486
SR-Bank / SPAROG	3,500 %	EUR500mn	21-April-2016	XS0551556409
SR-Bank / SPAROG	3,500 %	EUR500mn	27-March-2017	XS0762421195
SR-Bank / SPAROG	2,000 %	EUR500mn	14-May-2018	XS0853250271
SR-Bank / SPAROG	2,125 %	EUR500mn	27-February-2019	XS0965489239
SR-Bank / SPAROG	2,125 %	EUR500mn	03-February-2020	XS0876758664